

# The SNP Alliance



*A National Health Policy Group Initiative Working to Change Policy and Practice for High-Risk Beneficiaries*

## **SNP Alliance Executive Round Table** **2012 Policy Priorities and Strategies** **SNP Alliance Member-Only Meeting**

**March 19-20, 2012**  
**Omni Shoreham Hotel**  
**2500 Calvert Street, NW, Washington, DC**

### ***Preliminary Agenda***

**Overall Goal:** To review key SNP policy issues with legislative and regulatory leadership and refine SNP Alliance 2012 policy agenda, as appropriate.

**Participants:** SNP Alliance members' chief executives, chief medical and financial officers, senior policy and quality oversight leadership; Congressional staff; CMS and state regulatory leadership; MedPAC, NQF and other policy leadership.

#### **Objectives:**

1. Conduct interactive discussion with CMS staff on a variety of SNP regulatory issues and initiate problem resolution.
2. Obtain update from the Hill on status of extenders legislation and opportunities for a SNP extension and related interests.
3. Discuss issues and concerns for advancing integration of Medicare and Medicaid, given current federal and state initiatives, such as procurement, payment/rate models, program integration, and performance measurement as well as potential SNP Alliance organizational strategies for responding to state integration initiatives.
4. Continue refining our agenda for improving risk adjustment, given demonstration plans, SNP payment methods, and recently available research.
5. Open discussion of priority issues (TBD) for improving clinical and operational methods for high-risk care and identification of topics for peer consultation efforts for 2012.
6. Refine strategy for positioning SNPs as a vehicle of choice in care of high-risk populations through SNP Alliance Profile Report data.
7. Hold Congressional staff briefing and/or conduct individual SNP Alliance member Hill visits to educate staff about the SNP Alliance policy agenda.

## ~ AGENDA ~

### Monday, March 19, 2012

(Selected Federal, State and policy staff invited for various sessions)

7:30am – 8:30am

**Registration and Continental Breakfast**

8:15am – 8:30am

**Welcome & Introductions**

*Richard Bringewatt, President, National Health Policy Group, and Chair, The SNP Alliance*

8:30am – 9:45am

**2012 Legislative Landscape: View from Capitol Hill**

SNP ALLIANCE LEADERSHIP

FACILITATOR: **Valerie Wilbur**, Vice President, NHPG and Co-Chair, SNP Alliance

**Tracy Spicer**, Partner, Avenue Solutions, Legislative Strategist

**Elizabeth Barnett**, Vice-President, Avenue Solutions, Legislative Strategist

8:30-9:15am

PROPOSED CONGRESSIONAL PANEL

*Senate Finance Committee, Democratic Staff*

*House Energy & Commerce Committee, Republican Staff*

*House Ways & Means Committee, Republican Staff*

*House Ways & Means Committee, Democratic Staff*

9:15-9:45am

**Implications for SNP Alliance 2012 Legislative Agenda**

9:45am – 10:15am

**Open Dialogue with CMS on SNP Regulatory Issues**

- 2012 MOC Reviews
- Expansion of supplemental benefits beyond FIDESNPs
- Policy for DSNPs without state contracts
- Provider network flexibility
- Other

10:15am – 10:30am

**Break**

10:30am – 12:00pm

**CMS Medicare/Medicaid Integration Demonstrations: Update on State Initiatives, CMS Standards and Roles for SNPs**

FACILITATOR: **Rich Bringewatt**, President, NHPG and Chair, SNP Alliance

PROPOSED PANEL

*CMS Duals Office Staff: TBD*

*CMS Center for Medicare Staff: TBD*

*CMS Center for Medicaid and CHIP, TBD*

*State Reps (e.g., MN, MA, WI, NY, CA, TN, MI)*

*National Medicaid Directors Association, TBD*

*Center for Health Care Strategies, TBD*

- CMS and State update on State and Financial Alignment Demos
- State models & integration platforms
- Nature of MOUs between CMS and states
- Procurement & enrollment issues & standards

**12:00pm – 1:00pm**

### Lunch

**1:00pm – 2:30pm**

### CMS Medicare/Medicaid Integration Demonstrations

FACILITATOR: **Rich Bringewatt**, *President, NHPG and Chair, SNP Alliance*

- Framework for plan financing – computation of base rates, savings, quality incentive payments
- Quality & reporting: core measures, reporting framework, new Chronic Care Warehouse measures
- Preferred standards for 3-way contracting

**2:30pm – 4:30pm**

### Performance Measurement for Special Needs Populations

FACILITATOR: **Valerie Wilbur**, *Vice President, NHPG and Co-Chair, SNP Alliance*

#### PROPOSED PANEL

*National Quality Forum*

*National Committee on Quality Assurance*

CMS

PQA

**2:30-3:15pm**

### Updates on CMS, NCQA, NQF Measurement Activities

- NCQA - S&P changes, dual measures
- NQF - Report to HHS, including dual measures
- CMS- proposed changes to C&D plan ratings
- CMS- SNP/MA measurement
  - CMS – CCIP/QIP reporting
  - CMS- Rand outcomes research

**3:15-3:30pm**

### Break

**3:30– 4:30pm**

### Performance Measurement Continued

- Appropriate Star benchmarks for evaluating SNP Quality
- Initial CMS feedback on:
  - SNP proposed modifications to S&P measures
  - Alignment of MOC domains/S&P measures
- Prep for 1 day SNP Alliance retreat on SNP performance measurement

**4:30pm – 5:30pm**

### Payment for High-Risk Beneficiaries

FACILITATOR: **Rich Bringewatt**, *President, NHPG and Chair, SNP Alliance*

PROPOSED PANEL**Scott Harrison or Dan Zabinski, MedPAC****James Cosgrove, Director, Health Care, GAO**

- MedPAC research on MA risk adjustment methodology
- GAO report on MA risk adjustment

**Tuesday, March 20, 2012**

(SNP Members Only)

7:30am – 8:30am

**Continental Breakfast**

8:00am - 8:30am

**Review of Day 1 Learnings**FACILITATOR: **Rich Bringewatt, President, NHPG and Chair, SNP Alliance**

8:30am – 9:15am

**Peer Group Consultation**FACILITATOR: **Rich Bringewatt, President, NHPG and Chair, SNP Alliance**

- Open-ended discussion of key issues for changing clinical and operational practices to improve high-risk care
- Identification of topics for 2012 peer group consultation conference calls

9:15am – 10:15am

**Positioning SNPs for Success via SNP Alliance Profile Information****Rich Bringewatt, President, NHPG and SNP Alliance Chair**  
**Steve Johnson, The Lewin Group**

- Highlights of 2011 SNP Alliance Profile
- Discussion of what's behind the numbers
- Using data to position SNPs for success
- Potential changes to 2012 Survey

10:15am – 10:30am

**Break**

10:30am – 11:30am

**2012 SNP Alliance Organizational Strategies****Rich Bringewatt, President, NHPG and SNP Alliance Chair**

- Implications of integration initiatives for each SNP type
- Implications for membership, organizational structure, policy priorities and external relationships

11:30am

**Meeting Adjourned**

1:00pm-2:15pm

**House Briefing on SNPs and Integration**

- Overview of SNPs & SNP Alliance Profile
- Highlights of dual integration activities
- Challenges & opportunities for integration
- SNP Alliance integration priorities/recommendations

2:30pm – 3:45pm

**Senate Briefing on SNPs and Integration**

(same agenda as House)